

MATAORA INCORPORATION

CHAIRPERSON'S REPORT

INTRODUCTION

The Incorporation has focussed itself on firstly clearing all debt, secondly laying out a long term strategic plan in ensuring that we never allow our land to fall back in to disrepair or to become consumed by debt.

The position of Mataora in 2021 is in stark difference to those of you that attended our Annual General Meeting in 2011 at the Mataora Incorporated, Woolshed.

Notwithstanding our move out of debt, we still have some significant threats to our long term sustainability.

The first threat is the possibility of our leaseholder not performing, secondly the forestry licence holder not performing triggering a immediate requirement for us to restock and re-manage our lands ahead of own timeframes.

Finally we do not have enough cash reserves to cover off any major happening as portended above.

MATTERS REQUIRING CONSTANT ATTENTION

- The maintenance of present infrastructure from the woolshed to the provision of water across the station.
- The monitoring of the performance of our lease including the requirement for the application of fertilizer and the control of noxious weeds.
- The detailed felling plan as the forest licences are harvested over the course of the next 3 years.
- The detailed requirement to manage slash, re-fencing, replanting, roading maintenance and the provision of sedimentation ponds that protect our waterways and beach.
- Managing the leases of our land to Vodafone and PowerCo.
- Managing the expectation and investment in the whanau camping ground over a holiday period, which must acknowledge the nature of a working farm.
- Finally continuing our offer of land available for horticultural purposes by way of lease to whānau.

SHAREHOLDER OPPORTUNITIES

Once the forest has been felled this will release, we anticipate, a further maximum of 100 hectares for alternative use other than forest.

We are tentatively looking at the Uriwha Block as being made available to shareholders who have a desire to look at investing at intensive horticultural activities.

The Incorporation can supply access to arable land with a plentiful supply of water, fully fenced and accessible at all times to State Highway 25 Waihi/Whangamata. We will be able to provide soil tests along with further support to Shareholders that may desire to take up this opportunity. That opportunity will be driven in large part by the Incorporation supporting over five years the entry of the shareholder into their own business by the provision of the land and opportunity at grazing values. At this stage grazing values will work out as to \$1000 per annum per hectare. The shareholder would enter into a lease and provide evidence of off-land funding.

Under no circumstances will we accept any charges or mortgages on this land. It is an opportunity for shareholders to consider because your Incorporation is looking to diversify income and may also enter horticulture as an opportunity to diversify income.

A full business case was presented. We understand this cost \$22,000 to develop. Regretfully it demonstrated an inability to proceed.

INCORPORATION PAPAKAINGA

We are now in a position to reflect on papakainga entitlements. This will require significant investment in regard to sanitation, power reticulation, water reticulation, roading and the like. We anticipate this conversation taking over five years, given the massive impact of the forestry felling operation. This operation will provide a new entry/exit point that is safe coming off State Highway 25. That entry point will need to be purchased by the Incorporation and we presently have a fixed agreement to buy two hectares of land from the forester as part of a new entry into our land.

The forester is obliged to form a grade two roading network as part of Council consent to move logs through our land. We have already commenced major infrastructure investment ourselves in bringing up different crossings to a worthy two wheel vehicle standard.

No papakainga will be raised until such time as we have raised our new Wharekai and Wharenui. For the benefit of shareholders the Wharenui will be named 'Paikea Ariki Moana' and the Wharekai, in honour of his marriage, 'Huturangi'.

We look forward to your comment.

FINANCIAL REPORT

You will be pleased to note another unqualified audit report in regard to the management of the Incorporations finances. We are slowly continuing to build headspace to cover off any of the difficulties expressed in terms of matters of risk. We wish also to take the opportunity to thank the employees of Accounting for Success, Waihi, in the administration and management of our accounts along with our Auditors R.S.M.

SHAREHOLDER REGISTER

We are pleased to advise shareholders that the Māori Land Court agreed to review, fund and appoint Registrar Lindsay Wilson to carry out an audit and review of our share register. I can confirm that he has completed the review from incorporation up to and including 2010.

He is being instructed to conclude work from 2010 through to 2020 to ensure the shareholder register squares with the Māori Land Court succession orders forwarded to us and that the shareholding on incorporation matches the shareholding numbers as at 2020. We anticipate being able to provide this completed piece of work once Registrar Wilson has concluded his work.

The present Shareholder Register can be searched on Mataora.co.nz. The totally updated Share Register will be available at our next AGM.

MANAGEMENT COMMITTEE

I extend, on behalf of all Shareholders, a huge thank you to Committee Members for their love of our Whenua – Whenua is Whanau.